



LEASE PURCHASE PROGRAM

Western Express, Inc. is pleased to welcome potential candidates for its Lease Purchase Program designed for those that have the extra drive and dedication for success. Typically a background in management or business ownership would produce the characteristics that create excellent Lease Operators, but not a mandatory requirement. Find out why Lease-to-Own is quickly becoming one of the fastest growing sectors in transportation.

PROGRAM DETAILS

- No Balloon Payment
- Fuel surcharge on all loaded miles
- No Credit Check. No Money Down
- Fuel, tire and maintenance discounts
- Choose your truck from available inventory
- Paid same rate on loaded and empty/deadhead miles and all tolls paid
- \$40 tarp pay for flatbed lease drivers
- No trailer rental fee

DRIVE FOR SUCCESS

- **Earnings potential of \$1150 - \$1550 per week after all expenses.**
Top earners average over \$2000
- Continuing business instructions to improve your earnings and efficiency
- Determine your own schedule and your home time
- Be your own boss
- Tractor ownership within 36-60 months depending on tractor and donation to early pay off

INDUSTRY LEADERS ASK THESE QUESTIONS

- Since you have made the decision to run over-the-road as a professional driver, shouldn't you get the most for every mile you run? ***The answer is YES!***
- Earnings and quality of life is why more and more drivers today are leaning toward Purchase Programs. ***Lease offers flexibility and control through ownership!***
- Who should choose your home and family time? ***YOU!***
- Who controls the amount of earnings you bring in each week?? ***Again, YOU DO!***



<u>PAY SCALE</u>		
	<u>Van</u>	<u>Flatbed</u>
0-200 miles	\$2.50 per mile	\$2.75 per mile
201-400 miles	\$1.15 per mile	\$1.25 per mile
401 + miles	\$0.95 per mile	\$1.05 per mile
	Van Division avg approx. \$1.02 + fsc	FB avg approx. \$1.10 + fsc

Don't get caught in another Lease-to-Lease Program, find your true potential and earning power with tractor OWNERSHIP! If you have the drive for more and want more for yourself and your family, then the Western Express, Inc. Lease Program may be exactly what you are looking for. You have many choices, and many may look the same... Let Western Express show why our program is leading the industry in innovation and top earnings.

**If you meet the qualifications and have an above average drive for success,
THIS IS YOUR TIME AND PLACE!**

TERMS OF LEASE

- a. All inclusive weekly payment
 - i. Includes truck payment, qualcomm, Prepass and EZ Pass, permits, plates, and collision, bobtail and occ acc insurance
 - ii. Flatbed drivers pay 2 cpm for load securement equipment
 - iii. AGAIN No balloon payment. Own truck at end of contract
 - iv. Most trucks come with warranty up to 5 years/ 500k miles

ORIENTATION

- Orientation in Nashville, Tennessee (paid travel, food and lodging)
- Orientation Van 2-3 days, Flatbed 5 days (paid load securement training included)
- Orientations start every Sunday, Monday, Tuesday and Wednesday

Ask the REAL questions before leasing... 1. Is there a balloon payment? 2. Is there a penalty if I walk away? 3. Is there a mileage penalty? 4. Does the company take ANY of the FSC? 5. Does the company pay tolls or discount deadhead miles?

If all of these are a NO, you might have found the right company.



Lease Purchase Tractor Selection

Trucks are all on a first come first serve basis so we unfortunately cannot hold or promise one particular model to anyone. Availability is a fluid situation that changes from day to day. Drivers may take a loaner until the preferred tractor comes available. There are Freightliners, Internationals, and Volvos available for Van.

Lease Purchase Fleet Pricing					
Weekly Costs	2018	2017	2016	2014	2013
Truck Payment	\$673.08	\$575.00	\$525.00	\$475.00	\$384.62
Physical Damage	100.96	90.14	75.72	50.48	40.39
Deductible Buyback	39.23	39.23	39.23	39.23	39.23
Occupational Accident	31.39	31.39	31.39	31.39	31.39
Bobtail Insurance	6.46	6.46	6.46	6.46	6.46
Highway Use Tax	11.00	11.00	11.00	11.00	11.00
Fuel Tax	37.00	37.00	37.00	37.00	37.00
Registration	33.00	33.00	33.00	33.00	33.00
Qualcomm	15.00	15.00	15.00	15.00	15.00
Direct Tv (optional)	15.00	15.00	15.00	15.00	15.00
Total Weekly Fixed Cost	\$947.12	\$838.22	\$773.80	\$698.56	\$598.09
Term of Contract (years)	5	5	4	3.5	3
<small>Cost does not include direct TV, which would be an extra \$15 per week.</small>					
<small>Cost also does not include any variable cost items such as fuel, def, maintenance, tires, or escrows</small>					
<small>*Prices effective 11/01/17</small>					

VAN	Inventory	FLATBED	Inventory
2018 International ProStar	5	2018 International ProStar	10
2017 Freightliner Cascadia	5	2017 Freightliner Cascadia	34
2017 International ProStar	5	2016 Freightliner Cascadia	58
2016 Freightliner Cascadia	36	2016 International ProStar	43
2016 International Prostar	36		
2016 Volvo T660	21		
2014 Freightliner Cascadia	40		
2014 Volvo T660	4		
2013 Freightliner Cascadia	10		



FAQ'S

- **Am I under forced dispatch?**
 - As a contractor, you are not under forced dispatch.
 - There is no load board, offered best available loads.
 - If there is somewhere you want to go, or don't want to go, just communicate in advance with your fleet manager.
- **Can I have a pet?**
 - Contractors are allowed to have pets.
- **Can I have a passenger?**
 - Yes! Passengers must have an authorization form and rider's insurance policy. All FMSCA rules regarding passengers apply.
- **Can I run teams?**
 - Yes, but your co-driver must be qualified, screened and complete orientation. Co-driver will be contractor's employee (We pay contractor, contractor pays co-driver).
- **What is the truck speed?**
 - 65 mph. Cannot be changed until truck is paid off.
- **Can I have an inverter?**
 - You can have an inverter if it is professionally installed and maintained.
- **How much is held in my maintenance account?**
 - 7-14 cpm minimum depending on your choice of truck.
 - Reserve of \$10,000.
 - Reimbursed after account is settled at end of lease.
- **Can I have my service performed anywhere?**
 - Contract calls for in house inspection every 20,000 miles.
 - You can have your service performed anywhere.
 - Contact breakdown so they can initiate the pm and maintain accurate records on your truck.
- **What happens if I need to term my lease?**
 - It is a walk away lease. Simply return the truck to the Nashville yard with no penalty
 - Upon terminating your lease, it will take approximately 45 days to settle your account.
- **What is the fuel economy?**
 - Company drivers have averaged 7.5 mpg in these trucks.
 - Lease drivers paying for fuel should have better fuel economy.
- **Can I buy fuel anywhere I want?**
 - Yes, but fuel card will only work at any Pilot and Flying J with 10 cent per gallon discount.